



## **Roofing Sales Representative / Project Manager**

Location: Charlotte, NC

Job Type: Full-time

Pay: \$80,000 – \$200,000+ per year (Commission)

We are a fast-growing roofing and storm restoration company seeking highly motivated Sales Representatives / Project Managers. This is a door-to-door, performance-driven role with uncapped earning potential and a proven system.

If you are not comfortable knocking doors, handling rejection, and working for commission, this is not the position for you.

### **Responsibilities**

- Generate leads through door-to-door canvassing, referrals, and networking
- Perform roof inspections for repair or replacement. Also inspect for storm or hail damage.
- Educate homeowners on the insurance claims process, if applicable
- Meet with insurance adjusters during inspections, if applicable
- Present contracts and close sales
- Manage projects from approval through installation
- Maintain strong communication with customers

### **Qualifications**

- Door-to-door (D2D) sales REQUIRED mindset
- Sales experience preferred
- Strong communication and closing ability
- Highly self-motivated and goal-oriented
- Physically able to climb ladders and inspect roofs
- Reliable transportation and valid driver's license



### **Compensation**

- 100% Commission – No Cap, with weekly draws.
- Average deal pays \$1,500 – \$3,500+
- Top reps close 2–5 deals per week
- Top performers earn \$100K–\$200K+ annually
- Weekly/bi-weekly pay based on project progression
- Incentive Bonuses available

### **What We Offer**

- Proven door-to-door sales system
- Hands-on training and ride-alongs
- Support with insurance claims and supplements
- Fast installation times
- Flexible schedule
- Clear path for advancement

### **Schedule**

- Monday – Friday
- Weekend availability optional

### **Work Location**

Field-based – Charlotte and surrounding areas.

**Apply today if you are driven, resilient, and ready to succeed in a high-income door-to-door sales role.**

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